Faculty of Engineering Management

| | | STUDY MODULE D | ESCRIPTION FORM | | | |
|--|---------------------------|---|-------------------------------------|-------------------------------|--|--|
| | the module/subject | gn communication campa | aigns | Code 1011105321011188874 | | |
| Field of | study | | Profile of study | Year /Semester | | |
| Engi | neering Manage | ment - Part-time studies - | (general academic, practical (brak) | 1/2 | | |
| Elective path/specialty | | | Subject offered in: | Course (compulsory, elective) | | |
| Communication Management in | | | Polish | elective | | |
| Cycle of | study: | | Form of study (full-time,part-time) | | | |
| Second-cycle studies | | | part-time | | | |
| No. of h | ours | | | No. of credits | | |
| Lectur | e: 10 Classes | s: - Laboratory: - | Project/seminars: | - 3 | | |
| Status o | f the course in the study | program (Basic, major, other) | (university-wide, from another | field) | | |
| | | (brak) | | (brak) | | |
| Education areas and fields of science and art ECTS distribution (number and %) | | | | | | |
| Responsible for subject / lecturer: dr Jakub Pawlak | | | | | | |
| email: jakub.pawlak@put.poznan.pl tel. 61 665 33 89 Faculty of Engineering Management | | | | | | |
| ul. Strzelecka 11 60-965 Poznań Prerequisites in terms of knowledge, skills and social competencies: | | | | | | |
| 1 | Knowledge | Rudimental categories and terms | s of promotional mix | | | |
| 2 | Skills | Basical knowledge on marketing communication in magagement practice | | | | |
| 3 | Social competencies | Understanding the meaning og marketing communication on the field of social communication | | | | |
| Assumptions and objectives of the course: | | | | | | |
| Making students familiar with the problems of marketing communication and wasy of applying in projects of promotional campaigns. | | | | | | |
| Study outcomes and reference to the educational results for a field of study | | | | | | |
| Knowledge: | | | | | | |
| 1. Of constexctual sciences in relation to ergological and their methods and common features and terms - [K2A_W01] | | | | | | |
| 2. Of realtions in holdings and syndicates and company departments - [K2A_W05] | | | | | | |
| 3. Of methods of modelling decisive processes - [K2A_W09] | | | | | | |
| 4. Of juridical norms, their sources, changes and the role played in organizations - [K2A_W12] | | | | | | |
| 5. Of ethical norms, their sources, nature and changes and the role played in organizations - [K2A_W13] | | | | | | |

Skills:

- 1. Can properly interpret key social, cultural, political, legal and economical phenomenons and relations existing among them [K2A_U01]
- 2. Can apply theretical knowledge in describing social processes and phenomenons, formulating own opinions and finding proper tools of analysis [K2A_U02]
- 3. Can prognose and build simulations higher and complicated social processes [K2A_U04]
- 4. Can apply knowledge on various fields in a way of critical valuation [K2A_U06]
- 5. Can uderstand and analyze social phenomenons with theoretical valuation on chosen fields of interest [K2A_U08]

Social competencies:

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- 1. Understands cause and effect relationship and can prepare a strategy of solving many problems at the same time [K2A_K03]
- 2. Understands the role of proffessional behaviour, accepting ethical codes and respecting various cultures and attiudes [K2A_K04]
- 3. Ability of playing important part in social projects and managing problems resulting from them [K2A_K05]
- 4. Understands the role of cross-disciplinary knowledge and ability to solve complex problems with a help of interdisciplinary teams [K2A_K06]

Assessment methods of study outcomes

Written test

Course description

Promotion in marketing mix. Social and cultural determinatns of promotion. The term and nature of promotional campaigns. Strategy and tactics of campaign. Stages of promotional campaigns. The vaulation of campaign effectiveness. Great promotional campaigns in Poland. Briefieng of promotional strategies (PR, adv.). Internet in promotion. Internet campaigns projects.

Basic bibliography:

- 1. W. Nowak, Media planning, Proteus, Kraków, 2001
- 2. J. Beliczyński, Planowanie mediów w zarządzaniu reklamą, Antykwa, Kraków, 1999

Additional bibliography:

1. J.Przybysz, D. Mendlewski, Public relations w Internecie, Zeszyty Naukowe PP. Humanistyka i Nauki Społeczne, nr54/2005, Poznan, 2005

Result of average student's workload

| Activity | Time (working hours) |
|-----------------------------|----------------------|
| 1. Preparing for final test | 5 |
| 2. Lectures | 10 |
| 3. Own student | 15 |

Student's workload

| Source of workload | hours | ECTS |
|----------------------|-------|------|
| Total workload | 30 | 3 |
| Contact hours | 15 | 1 |
| Practical activities | 15 | 1 |